



23 October, 2006

WinCashbook® and NEIS Solution Access Program launched at Small Business Development Conference in Adelaide

Payge Pty Ltd's Managing Director, Mr John McKenzie, announced today the launch of WinCashbook and, in collaboration with Box Hill Institute, the NEIS Solution Access Program.

Mr McKenzie said at the launch, "We have integrated Payge's WinCashbook® product which incorporates business management and reporting, with Business Planning modules used in the NEIS Training program."

"The key development however is an access program which makes this planning and business management solution available to NEIS students during their training and in the critical start-up phase of their business".

"With WinCashbook® and the Planning modules we have an innovative and powerful business tool which assists in day to day management as well as reporting against plan. The solution is easy to use and provides real time reporting for the business operator and the business mentor".

Mr McKenzie acknowledged the input from the Team at Box Hill Institute which has been invaluable in developing a solution which integrates into the NEIS program and which delivers real value to both students and NEIS trainers.

Under the Solution Access program, Payge and Box Hill Institute have developed a commercial relationship which complements the NEIS Program. Students are provided with WinCashbook and the Planning Modules and a licence to use the product free of charge for up to 6 months. Students are requested to register the product and at that time, they have access to the latest version via the WinCashbook web site.

If at the end of the six month free licence period, the student/business operator chooses to continue to use WinCashbook as a business management tool, then a licence fee is paid of which a proportion is returned by Payge to the NEIS Training Organisation.

These arrangements are in place now and the first registrations under this scheme have already been processed. The WinCashbook Access Program is also available to Business Enterprise Centres.

In Summary:

- ✓ WinCashbook® is an innovative solution to the requirements of Business Planning, Management and Reporting.
- ✓ The ease of use of WinCashbook® and the integration with Planning provides an ideal tool for new businesses in the critical start-up phase, with focus on key business performance indicators.
- ✓ The linking of planning and reporting makes it easy for a business mentor and the business manager to monitor the health and performance of the business, in real time.
- ✓ In the training and start-up phase, there is no cash outlay.
- ✓ The WinCashbook® solution and the NEIS Solution Access Program provide real benefits to NEIS Training providers, mentors and business operators.

For information visit the web site at www.wincashbook.com or contact **Box Hill Institute (03) 8892 2002**